

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd)
ABN 44 093 488 629
Annual Financial Report
31 December 2010

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This statement sets out the main Corporate Governance practices that were in place throughout the financial year.

Corporate Governance

The Board of Directors is collectively responsible for the Corporate Governance of Beirut Hellenic Bank Ltd (formerly Laiki Bank (Australia) Limited) ("the Company"). The Company's Corporate Governance is driven by the Board's principal responsibility to act in good faith, with prudence and within a set of values and standards that ensures that the stakeholders' interests are fully understood and met.

The major processes by which the Board fulfils its duties are described in the Corporate Governance Policy.

The Board has adopted the principles and practices of Prudential Standard APS510 "Governance".

Responsibilities and Functions of the Board

The Board has adopted a formal charter that details the roles, responsibilities and functions of the Board. These include, but are not limited to:

- Providing strategic direction and approving strategic policy objectives;
- Approving the annual budget and business plan;
- Evaluating and monitoring the Board's composition, processes and performance;
- Approving the appointment and removal of the Chief Executive Officer;
- Approving the appointment and removal of the Company's external and internal auditors;
- Reviewing and approving the Company's annual financial statements and other published financial information;
- Approving the Company's risk management strategy and monitoring its effectiveness; and
- Reviewing and monitoring processes for compliance with APRA prudential regulations and all other regulatory and legislative requirements.

The Board may delegate a number of its responsibilities to management and its Committees. The responsibilities of management are detailed in the Company's Board Charter. Management has responsibility for managing the day-to-day operations of the Company and for recommending policy and strategic direction for Board approval.

Board Size and Composition

The Board must have a minimum of five Directors at all times and a majority of non-executive Directors at all times. The Board is required to have a minimum of three independent Directors. All Directors must possess the appropriate skills, knowledge, experience, integrity and character to fulfil their responsibilities to stakeholders.

The size and composition of the Board and its committees is to be reviewed annually by the Board. The Board is to assess the skills required to discharge the Board's accountability having regard to the nature of the business of the Company and the markets in which it operates and the Company's legal and prudential obligations.

Selection and Role of Chairman

The Chairman must be an independent Director. The Directors shall elect one of the independent Directors to be Chairman. The responsibilities of the Chairman shall include, but not be limited to:

- Ensuring the proper running of the Board and that all matters on the agenda are sufficiently supported;
- Ensuring the Board meets at regular intervals and minutes of meetings accurately record decisions taken;
- Providing effective leadership to formulate the Board's strategy; and
- Reviewing the performance of the Board and individual Directors.

Director Independence

The Board shall assess a Director's independence against the independence requirements of applicable laws, rules and regulations. The assessment criteria for Director independence is documented in the Company's Board Charter.

An independent Director is a non-executive Director who is free from any business or other association that could materially interfere with the exercise of a Director's unfettered and independent judgement. The Board must have a minimum of three independent Directors. The Board needs to assess and confirm the independence of all newly-appointed non-executive Directors. All Directors must re-affirm their independence annually.

Conflicts of Interest

The Board has established a Conflict of Interest Policy to clarify the responsibilities of staff members with respect to conflicts of interest. The Board must ensure that Directors avoid any action, position or interest that conflicts between their duty to the Company and their own interests. A Director who has a conflict or potential conflict of interest in a matter that relates to the affairs of the Company must give the other Directors notice of such interest as soon as practicable after the Director becomes aware of their interest. All Directors must complete a conflict of interest certification annually. Procedures for handling a conflict of interest are documented in the Conflict of Interest Policy.

Board Performance

The Board recognises that it is collectively responsible for promoting the success of the Company by directing and supervising the Company's affairs. To ensure the Board and Board Committees are working effectively, the Board must review and evaluate the performance of the Board and its Committees and each individual Director at least once a year. The Chairman must meet at least once a year with each Director to discuss each individual Director's performance. The Chairman must also meet at least once a year with the Chief Executive Officer to discuss management's view of the Board's performance.

Board Operations

The Board shall meet at least six times per year in scheduled meetings and whenever necessary between scheduled meetings to deal with specific matters. Directors must attend a minimum of four scheduled meetings during the financial year unless prior approval has been obtained by the Chairman. Directors are expected to prepare adequately for, and attend and participate at, Board meetings and have the opportunity to review Board documents in advance. All Directors must have unrestricted access to Company records and information. Directors are authorised to seek external independent advice at the Company's expense, subject to prior consultation with the Chairman.

The Board may establish committees to assist it in fulfilling its responsibilities. At this date, the Board has established an Audit Committee and the Board Risk Management Committee (BRMC). Both these committees have their own charter detailing the manner in which they operate.

Audit Committee

The role, responsibility, composition and membership requirements of the Audit Committee are documented in the Company's Board Audit Committee Charter. The Audit Committee must comprise of at least three non-executive Directors and the majority of the members including the Chairman must be independent. Independence is determined against the independence requirements of applicable laws, rules and regulations.

The Audit Committee assists the Board in fulfilling its corporate governance and oversight responsibilities in relation to compliance with financial reporting and regulatory requirements, integrity of financial statements and reports, and external and internal audit functions. The Audit Committee must meet at least four times per year in scheduled meetings.

The members of the Audit Committee during the year were as follows:

- Nikolas T Hatzistergos (Chairman) (attended 4 of 4 meetings)
- Panayiotis Kounnis (attended 4 of 4 meetings)
- Nicholas Pappas (attended 4 of 4 meetings)

Board Risk Management Committee

The role, responsibility, composition and membership requirements of the BRMC are documented in the Company's BRMC Charter. The committee must comprise of at least three non-executive Directors, of whom at least one shall be an independent non-executive. Independence is determined against the independence requirements of applicable laws, rules and regulations.

The BRMC assists the Board in overseeing all risk management activities that are carried out throughout the Company for the purpose of identifying, evaluating and managing all key business risks.

The members of the Risk Management Committee during the year were as follows:

- Panayiotis Kounnis (attended 4 of 4 meetings)
- Greg Gav (attended 4 of 4 meetings)
- Peter Mavridis (attended 4 of 4 meetings)

Internal Control Framework

The Board acknowledges that it is responsible for the overall internal control framework but recognises that no cost effective internal control system will preclude all errors and irregularities. The internal control framework is based upon well-documented policies and procedures, manuals and guidelines. It is also based upon an organisational structure, which provides an appropriate segregation of responsibility given the size of the Company, an internal audit function that provides reasonable assurance to the Chief Executive Officer and the Board and the careful selection and training of qualified personnel by Human Resources.

Risk Management

The Board has approved and implemented policies and procedures in line with its operational strategy dealing with the following risks:

- Credit risk the risk of financial loss from the failure of customers to fully honour the terms of their contract;
- Market risk the risk that changes in market interest rates and other variables will negatively affect the Company's earnings;
- Operational risk the risk that arises from inadequate or failed internal processes, people and systems or from external events;
- Liquidity risk the risk that the Company will have insufficient funds to meet its obligations; and
- Compliance risk the risk of failing to comply with legal and regulatory requirements, codes and regulations.

The Company has established the following Management Committees responsible for the oversight, review and implementation of the framework to manage and monitor the above risks:

Credit Committee - Oversee, assess, monitor and manage all credit related issues and risks. The Credit Committee develops policies, controls, procedures and reporting in respect of the risks.

Assets and Liabilities Committee – Oversee growth in the balance sheet, monitor balance sheet risk and the external environment and measure the impact of external factors on profitability.

Product Development Committee – Oversee development of new products, monitor current products in line with the market and review current products in relation to quality, disclosure, risk and compliance.

Executive Committee – Oversee the risk governance framework and performance of all the Company's Committees. Recommend policy and strategic direction for Board approval.

Occupational Health and Safety Committee – Oversee compliance with Occupational Health and Safety legislation by implementing policies and controls to provide a safe and healthy working environment.

Whistleblower Policy

The Board has established a Whistleblower Policy for the confidential reporting of any known or suspected incidents of improper or unacceptable conduct. The Policy encourages all the Company's employees to report any incidents of improper conduct by making a protected disclosure. The Company will take all reasonable steps to protect the identity of the whistleblower. The Policy contains provisions for any employee to contact the Company or a regulatory authority.

Ethical Standards

The Board expects Directors, management and employees to:

- Observe the highest standards of behaviour and commitment to truth;
- Strive at all times to enhance the reputation and performance of the Company through fair dealing;
- Decline acceptance of gifts of significant value;
- Conduct the business of the Company in compliance with relevant laws and ethical standards;
- Prevent conflicts of interest; and
- Demonstrate social responsibility and contribute to the well being of the community.

The Board is committed to integrity and quality in its financial reporting. Senior management must provide confirmation to the Board that the Company's financial reports present a true and fair view, in all material respects, of the Company's financial condition and operational results and are in accordance with relevant accounting standards. The Company's annual financial reports are subject to an annual audit by an external auditor. The Audit Committee is responsible for ensuring the independence of the external auditor. The Audit Committee reviews the reliability of financial reports issued by the Company to ensure that the information they contain has been fairly and accurately stated.

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd) Directors' report For the year anded 21 December 2010

For the year ended 31 December 2010

The Directors present their report together with the financial report of the Company for the year ended 31 December 2010 and the audit report thereon.

Directors

The Directors of the Company at any time during or since the year ended 31 December 2010 are:

Nicholas Pappas

Appointed 26th March 2001

Appointed as Chairman on 28th August 2006

During the financial year he attended 6 of the 6 Directors' meetings held during the time he held office.

Greg Gav

Appointed 31st March 2005

During the financial year he attended 6 of the 6 Directors' meetings held during the time he held office.

Nikolas T Hatzistergos

Appointed 28th August 2006

During the financial year he attended 6 of the 6 Directors' meetings held during the time he held office.

Christos Stylianides

Appointed 25th July 2007

During the financial year he attended 4 of the 6 Directors' meetings held during the time he held office.

Panayiotis Kounnis

Appointed 26th September 2007

During the financial year he attended 5 of the 6 Directors' meetings held during the time he held office.

Peter Mavridis

Appointed 26th November 2008

During the financial year he attended 6 of the 6 Directors' meetings held during the time he held office.

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd) Directors' report (continued) For the year ended 31 December 2010

Principal activities

Principal activities of the Company are the provision of general banking services.

Results

The net profit of the Company was \$5,503,000 (2009: profit of \$5,085,000). The result included provisions for impairment of loans and advances of \$739,000 (2009: (\$82,000)).

Risk Management

The Company's activities expose it to changes in interest rates and foreign exchange rates. It is also exposed to credit, liquidity and cash flow risks from its operations. The Board has confirmed policies and procedures in each of these areas to manage these exposures.

The Company has a strict credit policy for all customers on credit terms and only deals with financial market intermediaries with an acceptable credit rating determined by a recognised rating agency.

Financial facilities and operating cash flows are managed to ensure that the Company is not exposed to any adverse liquidity risks. Adequate standby facilities are maintained to provide strategic liquidity to meet unexpected and material cash outflows in the ordinary course of business.

The Company does not trade for speculative purposes.

Dividends

No dividends have been paid or declared since the start of the financial year.

The directors do not recommend payment of a dividend in respect of the financial year ended 31 December 2010, (2009: Nil).

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd) Directors' report (continued) For the year ended 31 December 2010

Review of Operations

At 31 December 2010, the Company's gross loan portfolio was \$772.3m (2009: \$758.4m) and its retail deposits \$843.7m (2009: \$746.1m). This represents a increase of 1.84% in loans and an increase of 13.09% in deposits when compared to the balances as at 31 December 2009. The Company had 122 employees as at 31 December 2010 (2009: 118).

State Of Affairs

No significant changes in the state of affairs of the Company occurred during the financial year.

Events subsequent to balance date

Subsequent to the end of the financial year, the Company has announced that a share purchase agreement between its shareholder, Marfin Popular Bank Public Co Ltd (MPB), and Bank of Beirut s.a.l has been signed. Under this Agreement, Bank of Beirut s.a.l. will acquire a majority 85% shareholding in the Company. Under the terms of the sale, MPB is required to remain a minority shareholder until at least February 2013.

The transaction has been approved by the Australian Prudential Regulatory Authority, the Central Bank of Cyprus and the Central Bank of Lebanon. The sale of the 85% shareholding of the Company to Bank of Beirut s.a.l. was completed on the 28th February 2011.

Effective 2nd March 2011, the Company changed its' name to Beirut Hellenic Bank Ltd.

This transaction is expected to further strengthen the Company through a significant injection of capital.

Likely developments

The directors believe on reasonable grounds that to include in this report further information regarding likely developments in the operations of the Company and the expected results of those operations in future financial years would be likely to result in unreasonable prejudice to the Company.

Lead Auditor's Independence Declaration

The lead auditor's independence declaration is set out on page 13 and forms part of the directors' report for the financial year ended 31 December 2010.

Beirut Hellenic Bank Ltd (formerly Laiki Bank (Australia) Limited) Directors' report (continued) For the year ended 31 December 2010

Indemnification and Insurance of Officers

The Company has agreed to indemnify the directors and certain senior executives, against all liabilities to another person (other than the Company or a related body corporate) that may arise from their position with the Company, except where the liability arises out of conduct involving a lack of good faith. The agreement stipulates that the Company will meet the full amount of any such liabilities, including costs and expenses.

Rounding Off

The Company is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and in accordance with that Class Order, amounts in the financial report and Director's Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

Signed in accordance with the resolution of the directors:

Nicholas Pappas Chairman

Dated at Sydney on 30th March 2011.

Mikolas T Hatzinlergos

Director



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of Beirut Hellenic Bank Limited (formerly Laiki Bank (Australia) Limited)

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 31 December 2010 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

KIMG

KPMG

Brendan Twining

Partner

Sydney

30 March 2011

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd) Income Statement For the year ended 31 December 2010

		2010	2009
	Note	\$'000	\$'000
Interest income	2	62,507	£0.600
Interest expense	2 3	43,253	52,622
Net interest income	_	19,254	34,226 18,396
Non-interest income	4	3,713	3,953
Net operating income	_	22,967	22,349
Operating expenses	5	15,846	14,938
Impairment gain/(loss) on loans and advances	11	739	(82)
Profit before income tax		7,860	7,329
Income tax expense	6	2,357	2,244
Profit for the year		5,503	5,085
Attributable to:			,
Equity holders of the Company	<u>-</u>	5,503	5,085
Profit for the year	NUMBER	5,503	5,085

The Income Statement is to be read in conjunction with the notes to and forming part of the financial report set out on pages 20 to 74.

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd) Statement of Comprehensive Income For the year ended 31 December 2010

	7 7	2010	2009
	Note	\$'000	\$'000
Net profit for the year	22	5,503	5,085
Other comprehensive income, net of income tax			
Cash flow hedges:			
Effective portion of changes in fair value		(94)	595
Net amount transferred to income statement		(405)	(204)
Fair value reserve (available for sale financial assets):			
Net amount transferred to income statement	23	145	201
Other comprehensive income for the period, net			
of income tax		(354)	592
Total comprehensive income for the year	*	5,149	5,677
Attributable to:			
Equity holders of the Company		5,149	5,677
Total comprehensive income for the year		5,149	5,677

The Statement of comprehensive income is to be read in conjunction with the notes to and forming part of the financial report set out on pages 20 to 74.

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd) Statement of Financial Position As at 31 December 2010

	Note	2010 \$'000	2009 \$'000
Assets		Ψ 000	\$ VVV
Cash and liquid assets	7	12,284	10,715
Due from other financial institutions	8	33,327	13,404
Held to maturity investments	9	169,337	153,702
Loans and advances	10	772,145	757,468
Derivative financial assets	18	312	473
Intangible assets	12	667	678
Plant and equipment	13	3,248	3,768
Deferred tax assets	14	783	759
Other assets	15	1,102	1,192
Total assets		993,205	942,159
Liabilities			
Due to other financial institutions	16	42,906	91,882
Deposits	17	843,751	746,071
Current tax liability		569	1,151
Derivative liabilities	18	671	1,314
Provisions	19	1,107	1,023
Other liabilities	20	2,169	3,835
Total liabilities	_	891,173	845,276
Net assets	***	102,032	96,883
Equity			-
Contributed equity	21	80,000	80,000
Reserves	23	2,007	2,326
Retained profits	22	20,025	14,557
Total equity	, mark	102,032	96,883

The balance sheet is to be read in conjunction with the notes to and forming part of the financial report set out on pages 20 to 74.

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd) Statement of Cash Flows For the year ended 31 December 2010

		2010	2009
	Note	\$,000	\$,000
Cash flows from operating activities			
Interest and commission receipts		64,974	53,864
Interest payments		(40,035)	(37,441)
Cash payments to employees and suppliers		(14,977)	(13,459)
Income tax paid		(2,928)	(1,396)
	_	7,034	1,568
(Increase) / decrease in operating assets			
Due from other financial institution		(16)	-
Investment held to maturity		(15,420)	(53,948)
Loans and advances		(13,279)	4,117
Other assets		170	361
			2.04
Increase / (decrease) in operating liabilities			
Due to other financial institutions		(48,624)	(5,532)
Deposits		94,110	11,578
Other liabilities		(1,891)	(2,546)
Net cash used in operating activities	34(b)	22,084	(44,402)
Cash flows from investing activities			
Payments for intangible assets		(232)	(151)
Payments for plant & equipment		(376)	(198)
1 1		(5/0)	(190)
Net cash used in investing activities		(608)	(349)
Net increase in cash held		21,476	(44,751)
Cash at the beginning of the financial year		24,119	68,870
Cash at the end of the financial year	34(a)	45,595	24,119

The statement of cash flows is to be read in conjunction with the notes to and forming part of the financial report set out on pages 20 to 74.

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd) Statement of Changes in Equity For the year ended 31 December 2010

	Contributed Equity	General reserve for credit losses	Available for sale reserve	Cash flow hedge reserve	Retained	Total Equity
Balance at 1 January 2010	80,000	2,161	(226)	391	14,557	96,883
Total comprehensive income for the year Profit or loss Transfers from retained earnings to general reserve	£ 1	35	7 1	; [5,503 (35)	5,503
Other comprehensive income, net of income tax Net amount transferred to profit or loss Effective portion of changes in fair value Total other comprehensive income	1 1 1	3 1 3	145	(405) (94) (499)	1 1 9	(260) (94) (354)
Total comprehensive income for the year	-	35	145	(499)	5,468	5,149
Balance at 31 December 2010	80,000	2,196	(81)	(108)	20,025	102,032

The Statement of changes in equity is to be read in conjunction with the notes to and forming part of the financial report set out on pages 20 to 74.

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd) Statement of Changes in Equity For the year ended 31 December 2009

	Contributed Equity	General reserve for credit losses	Available for sale reserve	Cash flow hedge reserve	Retained profits	Total Equity
Balance at 1 January 2009	80,000	2,053	(427)	h	9,580	91,206
Total comprehensive income for the year Profit or loss Transfers from retained earnings to general reserve] į	108	1 }	1 ;	5,085	5,085
Other comprehensive income, net of income tax Net amount transferred to profit or loss Effective portion of changes in fair value Total other comprehensive income	, 1	3 1 f	201	(204) 595 391	1 1	(3) 595 592
Total comprehensive income for the year		108	201	391	4,977	5,677
Dalance at 31 December 2009	80,000	2,161	(226)	391	14,557	96,883

The Statement of changes in equity is to be read in conjunction with the notes to and forming part of the financial report set out on pages 20 to 74.

1 Summary of significant accounting policies

Beirut Hellenic Bank Ltd (formerly Laiki Bank (Australia) Limited) ("the Company") is a Company domiciled in Australia. Its registered address is Level 4, 219-223 Castlereagh Street, Sydney, New South Wales.

The financial report was authorised for issue by the directors on 30th March 2011.

The significant policies which have been adopted in the preparation of this financial report are:

(a) Basis of preparation

The financial report is a general purpose financial report which has been prepared in accordance with the requirements of the Banking Act 1959 and Australian Accounting Standards (including Australian Interpretations) adopted by the Australian Accounting Standards Board ("AASB") and the Corporations Act 2001. The Company's financial report complies with the International Financial Reporting Standards ("IFRSs") and the interpretations adopted by the International Accounting Standards Board.

The preparation of a financial report in conformity with Australian Accounting Standards requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

These financial statements have been prepared in accordance with the historical cost convention, except for derivative financial instruments and available for sale investments, which are stated at their fair value.

The financial report is presented in Australian dollars.

1 Summary of significant accounting policies

(a) Basis of preparation (continued)

The Company is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and in accordance with that Class Order, amounts in the financial report and Director's Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

(b) Interest

Interest income and expense for all interest bearing financial instruments are recognised within 'interest income' and 'interest expense' in the income statement using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that discounts estimated future cash payments or receipts through the expected life of the financial instrument. When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses.

(c) Fees and commission income

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account-servicing fees, are recognised as the related services are performed.

(d) Net income from other financial instruments at fair value

Net income from other financial instruments at fair value relates to nonqualifying derivatives held for risk management purposes and financial assets and liabilities designated at fair value through the profit and loss, and includes all realised and unrealised fair value changes, interest and foreign exchange differences.

1 Summary of significant accounting policies (continued)

(e) Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months to maturity and include cash and balances held with the Reserve Bank. This includes the minimum reserve requirement that the Company is obliged to place for liquidity purposes and cash due from other banks.

(f) Due from other financial institutions

Due from other financial institutions comprise at call deposits and cash held with other banks and is brought to account at the gross value of the outstanding balance. Interest on receivables due from other financial institutions is recognised on an effective yield basis, as described in Note 1 (b).

(g) Financial Instruments

The Company is a financial institution that offers an extensive range of financial instruments. Financial instruments are classified and measured as follows by the Company.

Loans and advances: This category includes non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are measured at amortised cost, refer Note 1(i) for further details.

Held to maturity investments: This category includes non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has a positive intention and ability to hold to maturity. They are measured at amortised cost, refer Note 1(h) for further details.

Available for sale investments: Available for sale investments are non-derivative investments that are not designated as another category of financial assets. All other available for sale investments are carried at fair value.

Interest income is recognised in profit or loss using the effective interest method. Fair value changes are recognised directly in equity until the investment is sold or impaired and the balance in equity is recognised in profit or loss.

1 Summary of significant accounting policies (continued)

(g) Financial Instruments (continued)

Investments at fair value through the profit or loss: An instrument is classified at fair value through the profit or loss if it is held for trading or is designated as such upon initial recognition. Upon initial recognition, attributable transaction costs are recognised in the profit or loss when incurred. Financial instruments at fair value through the profit or loss are measured at fair value, and changes therein are recognised in the profit or loss. Refer Note 1(k) for further details.

Financial Liabilities: This category includes non-derivative financial liabilities that are not classified as held for trading or designated as fair value through the profit and loss. They are measured at amortised cost and further details on the Company's accounting for financial liabilities has been included in Note 1(0).

(h) Held to maturity investments

Held to maturity investments are non-derivative financial assets with fixed and determinable payments that the Company's management has the positive intention and ability to hold to maturity. Held to maturity investments are initially recognised at fair value plus any transaction costs and subsequently measured at amortised cost using the effective interest rate method as described in Note 1(b).

Were the Company to sell other than an insignificant amount of held to maturity assets, the entire category would be tainted and reclassified as available for sale. This would prevent the Company from classifying investment securities as held-to-maturity for the current and the following two years.

1 Summary of significant accounting policies (continued)

(i) Loans and Advances

Loans and advances are initially recorded at fair value plus any transaction costs directly attributable to the acquisition or issue of the loan and are subsequently measured at amortised cost using the effective interest rate method, except for fixed rate loans that qualify for hedge accounting which are valued at fair value.

The Company applied hedge accounting from 1st July 2008. The fair value hedge accounting model is used. A fair value hedge is a hedge of changes in the fair value of a recognised asset or liability, or unrecognised firm commitment that is attributable to a particular risk and could affect profit and loss. The Company hedges against interest rate risk associated with fixed rate loans. The fixed rate loan is converted to a floating rate loan using an interest rate swap. The hedging instrument in this case is the interest rate swap, while the hedged item is the fixed rate loan.

The fair value hedges are tested for effectiveness both at inception and at each reporting date. When hedge effectiveness exists, the fixed loan is measured at fair value and any changes in fair value are recognised through the profit and loss. A hedge is effective when changes in the fair value of the hedging instrument and changes in the fair value or expected cash flows of the hedge item, offset within the range of 80% to 125%. Refer to Note 10 (b) for further details.

Impairment of a loan is recognised when objective evidence exists as described in Note 1 (j). Loans and advances are reported net of allowances to reflect the estimated recoverable amounts.

Interest income on loans and advances is recognised using the effective yield method as described in Note 1(b).

1 Summary of significant accounting policies (continued)

(j) Impairment

Non-financial assets

The carrying amounts of the Company's non-financial assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If the carrying amount of an asset exceeds its recoverable amount, the asset is written down to the lower amount. The write down is recognised in the Income Statement in the reporting period in which it occurs.

Financial Assets

Financial assets, excluding derivative assets, are reviewed at each balance sheet date to determine whether there is any objective evidence of impairment. If any such indication exists, the asset's recoverable amount is estimated.

Objective evidence that an individual asset or a group of assets is impaired includes, but is not limited to, observable data from the following loss events:

- Significant financial difficulty of the issuer or obligor;
- A breach of contract, such as a default or delinquency in interest or principal payments;
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider:
- It becomes probable that the borrower will enter bankruptcy or other financial reorganisation;
- The disappearance of an active market for that financial asset because of the financial difficulties; or
- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the Group.

If there is objective evidence that an impairment loss on loans and advances or held to maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the asset's recoverable amount.

The recoverable amounts of originated loans and advances and held to maturity assets are calculated as the present value of the expected future cash flows (excluding future credit losses that have not been incurred), discounted at the instrument's original effective interest rate. Short-term balances are not discounted.

1 Summary of significant accounting policies (continued)

(j) Impairment (continued)

Financial assets (continued)

All individually significant loans and advances and held to maturity assets found not to be specifically impaired are collectively assessed for any impairment that has been incurred but not yet identified. The Company calculates the collective provision by using a statistical model of historical trends of the probability of default and the amount of loss incurred adjusted for management's judgement of current credit conditions based on the Company's customer grading model.

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial asset and the adjusted pledged value of collateral. Impairment losses are recognised in profit or loss and reflected in an allowance against loans and advances. If a subsequent event occurs and causes the impairment loss to decrease, the decrease is reversed in the profit and loss.

1 Summary of significant accounting policies (continued)

(k) Derivative instruments

The Company uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risks arising from operational and financing activities. In accordance with its treasury policy, the Company does not hold or issue derivative financial instruments for trading purposes.

Derivative financial instruments are recognised initially at cost. Subsequent to initial recognition, derivative financial instruments are recognised at fair value. The gain or loss on remeasurement of fair value is recognised immediately in profit or loss through the income statement.

The fair value of interest rate swaps is the estimated amount that the Company would receive or pay to terminate the swap at the balance sheet date, taking into account current interest rates. The fair value of forward exchange contracts is their quoted market price at the balance sheet date, being the present value of the quoted forward price.

Cash flow hedges

The company has applied the cash flow hedge accounting model for the first time effective from 1st July 2009. A cash flow hedge is a hedge of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognised asset or liability which could affect profit or loss. The Company hedges against interest rate fluctuations associated with its floating rate deposit liabilities. This objective is achieved by entering into interest rate swaps whereby the Company receives floating interest and pays fixed interest. The hedging instrument in this case is the interest rate swap and the hedge item is the floating rate deposits.

Changes in the fair value of the derivative hedging instrument designated as a cash flow hedge are recognised directly in equity to the extent that the hedge is effective. If the hedge is ineffective, changes in fair value are recognised in profit or loss. If the hedging instrument no longer meets the criteria for hedge accounting, expires or is terminated, then hedge accounting is discontinued prospectively. The cumulative gain or loss previously recognised in equity remains there until the forecast transaction occurs. Refer to note 23 for cash flow hedge reserve movement.

Other non-trading derivative

When a derivative financial instrument is not held for trading and is not designated in a qualifying hedge relationship, all changes in its fair value are recognised immediately in profit or loss.

1 Summary of significant accounting policies (continued)

(l) Intangible Assets

Computer Software

Software acquired by the Company is stated at cost less accumulated amortisation and accumulated impairment losses.

Expenditure on internally developed software is recognised as an asset when the Company is able to demonstrate its intention and ability to complete the development and use the software in a manner that will generate future economic benefits and can reliably measure the costs to complete the development.

The capitalised costs of internally developed software include all costs directly attributable to developing the software, and are amortised over the useful life. Internally developed software is stated at capitalised cost less accumulated amortisation and impairment.

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Both purchased and internally generated software has a finite useful life and are amortised using the straight-line method, at a rate applicable to the expected useful life of the asset, not exceeding 5 years.

The amortisation rates used are as follows:

2010	2009
20%	20%

Amortisation rates and methods are reviewed annually for appropriateness. When changes are made, adjustments are reflected prospectively in current and future periods only. Amortisation expenses and any impairment charges are recognised in the income statement.

1 Summary of significant accounting policies (continued)

(m) Plant and Equipment

Items of plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Useful lives

All assets have limited useful lives and are depreciated through the income statement using the straight-line method over their estimated useful lives.

Assets are depreciated from the date of acquisition or, in respect of internally constructed assets, from the time an asset is completed and held ready for use. Depreciation rates and methods are reviewed annually to ensure they appropriately reflect residual values and estimated useful lives. When changes are made, adjustments are reflected prospectively in current and future periods only. The depreciation rates used for each class of asset are as follows:

	2010	2009
Plant and equipment		
Leasehold improvements	10%	10%
Plant and equipment	10%	10%
Furniture and fittings	10%	10%
Computer hardware	20%	20%

(n) Foreign currency

Foreign currency transactions are translated to Australian currency at the rates of exchange ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the rates of exchange ruling on that date.

Exchange differences relating to amounts payable and receivable in foreign currencies are brought to account as exchange gains or losses in the income statement in the period in which the exchange rates change.

1 Summary of significant accounting policies (continued)

(o) Deposits

Deposits comprise current deposits, savings deposits, at call deposits and term deposits. Deposits are initially measured at fair value plus directly attributable transaction costs, and subsequently measured at their amortised cost. Interest is recognised in the income statement using the effective interest rate method described in Note 1 (b).

(p) Income Tax

Income tax expense comprises current and deferred tax. Income tax expense is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary difference when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(q) Leases

Payments made under operating leases are recognised in the income statement on a straight-line basis over the term of the lease.

1 Summary of significant accounting policies (continued)

(r) Employee entitlements

(i) Wages, salaries, annual leave and sick leave

The provision for employee entitlements to wages, salaries, annual leave and sick leave represent present obligations resulting from employees' services provided up to the balance sheet date, calculated at undiscounted amounts based on expected wage and salary rates including related on-costs.

(ii) Long service leave

The provision for employee entitlements to long service leave represents the present value of the estimated future cash outflows to be made resulting from employees' services provided up to the balance sheet date.

The provision is calculated using estimated future increases in wage and salary rates including related on-costs and expected settlement dates based on turnover history and is discounted using the rates attaching to national government securities at the balance sheet date which most closely match the terms of maturity of the related liabilities.

(iii) Superannuation plan

The Company contributes to a defined contribution superannuation plan. Contributions to the fund during the period were \$640,729 (2009: \$605,399).

(s) Financial guarantees

Financial guarantees are contracts that require the Company to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

Financial guarantee liabilities are initially recognised at their fair value, and the initial fair value is amortised over the life of the financial guarantee. The guarantee liability is subsequently carried at the higher of this amortised amount and the present value of any expected payment (when payment under the guarantee has become probable). Financial guarantees are included within other liabilities.

1 Summary of significant accounting policies (continued)

(t) Provisions

A provision is recognised in the balance sheet when the Company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

(u) New standards and interpretations not yet adopted

The AASB has issued new standards and amendments that are available for early adoption but are not mandatory for the 31 December 2010 reporting period. In some cases, these amendments relate to items which are not applicable to the Company. Those amendments which are applicable and which are likely to have an impact on the Company's disclosures but have not yet been applied by the Company in preparing this financial report are:

• AASB 9 Financial Instruments: Recognition and Measurement- becomes mandatory for the financial statements of the Company for the year ended 31 December 2013. It deals with classification and measurement of financial assets. The requirements of this standard represent significant changes from the existing requirements of AASB 139 in respect of financial assets.

The standard contains two primary measurement categories for financial assets: amortised cost and fair value. A financial asset would be measured at amortised cost if it is held within a business model whose objective is to hold assets in order to collect contractual cash flows and the asset's contractual terms give rise on a specific date to cash flows that are solely payments of principal and interest on the principal outstanding. All other financial assets would be measured at fair value. The standard eliminates the existing AASB 139 categories of held to maturity, available for sale and loans and receivable.

• AASB 2009-5 Further amendments to Australian Accounting Standards arising from the Annual Improvements Process affect various AASB's resulting in minor changes for presentation, disclosure, recognition and measurement purposes. The amendments, which become mandatory for the Company's 31 December 2010 financial statements, are not expected to have a significant impact on the financial statements.

1 Summary of significant accounting policies (continued)

(v) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future period affected.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in the following notes:

- Note 1(g) Financial Instruments
- Note 1(t) Provisions

		2010 \$'000	2009 \$'000
Interest incor	ne		
Cash and liqui	d assets	370	270
Due from other	r financial institutions	999	1,397
Held to maturi	ty investments		
	- banks	7,407	4,983
	- related party	405	176
Loans and adv	ances	53,326	45,796
		62,507	52,622
		2010 \$'000	2009 \$'000
Interest expen	se		
Due to other fir	nancial institutions		
	- banks	1,064	1,495
	- related party	4,363	4,303
Deposits		37,826	28,428
		43,253	34,226

	2010	2009
	\$,000	\$'000
Non-interest income		
Fees and commission income	2,620	2,857
Net foreign exchange gain	1,052	751
Unrealised gain on derivatives	41	345
	3,713	3,953
Operating expenses		
Staff expenses	9,330	8,622
Computer expenses	1,219	1,045
Occupancy costs	1,825	1,801
Depreciation of property and equipment	880	911
Amortisation of intangibles	243	261
Other operating expenses	2,349	2,298

	2010 \$'000	2009 \$'000
Taxation		
Income tax expense		
Current tax expense		
Current period	2,218	2,200
Adjustment for prior period	11	58
	2,229	2,258
Deferred tax expense	······································	
Origination and reversal of temporary differences	146	5
Adjustment for prior period	(18)	(19)
	128	(14)
Total income tax expense	2,357	2,244
Reconciliation between tax expense and pre-tax	anet profit	
Reconciliation between tax expense and pre-tax Profit before tax	7,860	7,329
		7,329 2,199
Profit before tax Income tax using the Company's tax rate of 30%	<u>7,860</u> 2,358	2,199
Profit before tax Income tax using the Company's tax rate of 30% Non deductible expenses	7,860 2,358 6	2,199
Profit before tax Income tax using the Company's tax rate of 30%	<u>7,860</u> 2,358	2,199

		2010 \$'000	2009 \$'000
7	Cash and liquid assets		
	Cash at bank Cash held with central bank	2,450 9,834	2,290 8,425
		12,284	10,715
8	Due from other financial institutions		
	Australia Related parties Other	31,647 776 904	8,488 2,617 2,299
		33,327	13,404
	Maturity analysis At Call 1 to 3 months 3 to 12 months	33,311 4 12 33,327	13,404
9 (a)	Investments held to maturity		
	Bank Bills Floating rate notes Fixed term deposits - related parties	19,956 116,633 32,748 169,337	27,960 122,305 3,437 153,702
	Maturity analysis Up to 1 month 1 to 3 months 3 to 12 months 12 months to 5 years	36,143 18,384 25,277 89,533	35,810 8,744 21,416 87,732
		169,337	153,702

9 (b) Reclassification of Available-for-sale instruments to held to maturity

	2010 \$'000	2009 \$'000
Floating Rate Notes		
Fair Value	30,922	65,090
Carrying Value	31,021	65,435

In July 2008, the Company elected to reclassify its available for sale assets as held to maturity assets. If the Company did not reclassify its available-for-sale assets it would have recognised additional unrealised fair value losses of \$213,914 at 31 December 2010 (2009: Loss \$667,038).

		Note	2010 \$'000	2009 \$'000
(a)	Loans and advances			
	Loans and advances		718,822	708,113
	Overdrafts		53,519	50,297
	Gross loans and advances Less -		772,341	758,410
	Collective provision	11	(151)	<u></u>
	Specific provision	11	(45)	(942)
	Net loans and advances		772,145	757,468
	Maturity analysis (excluding prov	visions)		
	Overdrafts		53,519	50,297
	Up to 1 month		55,264	20,300
	1 to 3 months		15,384	40,486
	3 to 12 months		78,973	72,143
	12 months to 5 years		121,971	103,055
	Over 5 years		447,230	472,129
			772,341	758,410

10 (b) Hedge accounting adjustment

Hedge accounting was applied effective 1 July 2008. The fair value of the interest rate swaps as at 31 December 2010 used for cash flow hedges was a loss of \$220,647. The fair value of the interest rate swaps as at 31 December 2010 used for fair value hedges was a loss of \$137,969.

The following tables illustrate the carrying amount and the fair value adjustments attributable to loans and advances.

10 (b) Hedge accounting adjustment (continued)

Gross loans and advances	2010	2009
	\$'000	\$'000
Carrying amount	771,572	756,486
Fair value adjustment	769	1.924
Total	772,341	758,410

The fair value of the interest rate swaps as at 31 December 2010 was \$358,616. (2009:\$840,987).

	2010	2009
Providing for its	\$'000	\$'000
Provision for impairment		
Collective provisions		
Opening balance	-	-
Recoveries recognised in income statement	(49)	-
Charge to income statement	200	-
Closing balance	151	<u></u>
Specific provisions		
Opening balance	942	1,080
Write off against provision	(7)	(220)
Recoveries recognised in income statement	(910)	(53)
Charge to income statement	20	135
Closing balance	45	942

11(a) Provision for impairment (continued)

2010 \$'000	2009 \$'000
(49)	~
200	-
(910)	(53)
20	135
(739)	82
	\$'000 (49) 200 (910) 20

The Company did not recognise any material interest income on impaired assets as at 31 December 2010. (2009: \$821,020).

(b) Impaired Assets

- "Non-accrual loans" are loans and advances where the recovery of all interest and principal is considered to be reasonably doubtful, and hence provisions for impairment are recognised.
- "Restructured loans" arise when the borrower is granted a concession due to continuing difficulties in meeting the original terms, and the revised terms are not comparable to new facilities. Loans with revised terms are included in non-accrual loans when impairment provisions are required. The Company did not have any such loans as at 31 December 2010. (2009: \$4.9m).
- "Assets acquired through the enforcement of security" are assets acquired in full or partial settlement of a loan or similar facility through the enforcement of security arrangements. The Company has no such assets at year-end (2009: Nil).
- "Past due loans" are when a counterparty has failed to make a payment when contractually due. Past due therefore includes all financial assets that are more than one day overdue.

11 Provision for impairment (continued)

(b) Impaired assets (continued)

Under AASB 139, impairment losses are recognised to reduce the carrying amount of loans and advances to their estimated recoverable amounts. The Company creates specific provisions for impairment when there is objective evidence that it will not be able to collect all amounts due. The impairment is calculated as the difference between the carrying amount and the recoverable amount, calculated as the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate.

Therefore, interest will continue to be accrued on impaired loans based on the revised carrying amounts and using appropriate effective interest rates. Accrued interest on impaired assets is suspended and not recognised in the income statement until the principal outstanding is recovered or the account is no longer in arrears.

The balance of past due loans and impaired loans are as follows:

	2010 \$'000	2009 \$'000
Loans and advances to custome	rs	
Past due but not impaired	25,449	17,604
Impaired	65	5,028
Gross impaired assets	25,514	22,632
Less: Specific provision	(45)	(942)
Net impaired assets	25,469	21,690

	2010 \$'000	2009 \$'000
Intangible assets		
Computer software		
At cost	4,433	4,20
Less: Accumulated amortisation	(3,766)	(3,523
	667	678
Opening balance	678	788
Additions	232	15
Amortisation expense	(243)	(261
Net book value	667	678
Plant and equipment		
Plant and equipment		
At cost	3,713	3,397
Less: Accumulated depreciation	(2,300)	(1,931)
	1,413	1,466
Leasehold		
At cost	4,772	4,757
Less: Accumulated depreciation	(2,937)	(2,455)
	1,835	2,302

13 Plant and equipment (continued)

Reconciliation of the carrying values of plant and equipment and leasehold property are set out below:

	2010	2009
	\$'000	\$'000
Plant and equipment at cost		
Opening balance	1,466	1,772
Additions	361	94
Net book value of assets disposed during the year	(16)	(2)
Depreciation expense	(398)	(398)
	1,413	1,466
Leasehold property at cost		
Opening balance	2,302	2,711
Additions	15	104
Depreciation expense	(482)	(513)
_	1,835	2,302
_	3,248	3,768

14 Deferred tax assets

Deferred income tax assets are attributable to the following items:

	- 40 mm romo,,,,,,,,	COLLID.
Deferred tax assets		
Provisions	639	844
Fixed assets	247	225
Fair value reserves	35	97
Total deferred tax asset	921	1,166
Deferred tax liabilities		
Fair value of financial instruments	(170)	(201)
Bank Bills accrued interest	(13)	(39)
Cash flow hedge reserve	46	(167)
Unrealised FX gain	(1)	-
Total deferred tax liabilities	(138)	(407)
Net deferred tax asset	783	759

	2010 \$'000	2009 \$'000
Other assets		***************************************
Interest receivable Other	610 492	660
	1,102	532 1,192
Due to other financial institutions		
Due to other financial institutions		
parent entityrelated party	9,857 33,049	39,864 52,018
7.8"	42,906	91,882
Maturity analysis		
At call Up to 1 month 1 to 3 months	396 9,820 32,690	291 24,848 66,743
	42,906	91,882
Deposits		
Current Savings At call Term	66,132 38,408 134,414 604,797 843,751	63,845 41,552 63,447 577,227
Maturity Analysis	0 (0,701	7-10,071
At call Up to 1 month 1 to 3 months 3 to 12 months 12 months to 5 years	238,954 119,096 242,054 243,643	168,844 163,060 246,774 166,971 422
	843,751	746,071

18 Derivative Financial Instruments

The Company enters into derivative transactions, which provide economic hedges for exposures to market risk.

	2010 \$'000	2009 \$'000
Asset		Φ 000
Interest rate swaps	312	473
Liabilities	312	473
Interest rate swaps	671	1,314
	671	1,314

The Company uses foreign currency and interest rate swaps for hedging purposes only, which are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates. The Company's credit risk represents the potential cost to replace the swap contracts if counterparties fail to perform their obligations. All counterparties of swap agreements entered into are within the Marfin Popular Bank Group or with Australian Banks.

	2010 \$'000	2009 \$'000
Provisions		
Provision for employee entitlements		
Annual leave provision	612	614
Long service leave provision	495	409
	1,107	1,023
Number of Employees	122	118
Other liabilities		
Interest payable Other	746 1,423	1,297 2,538
	2,169	3,835
Contributed equity		
80,000,000 (2009: 80,000,000) ordinary shares fully paid	80,000	80,000

100% of the Company's shares are owned by Marfin Popular Bank Public Co. Limited ("Marfin Popular Bank Group"), the ultimate parent entity which is incorporated in Cyprus.

Holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at shareholders' meetings.

In the event of the winding up of the Company, ordinary shareholders rank after all other shareholders. Creditors are fully entitled to any proceeds on liquidation to meet outstanding amounts owing.

Refer to subsequent events note 35 for changes to shareholdings.

	2010 \$'000	2009 \$'000
Retained profits/ (accumulated losses)	ŷ 000	<u>5 VV</u>
Retained profits at beginning of year	14,557	9,580
Net profit after income tax Transfer to general reserve for credit losses	5,503 (35)	5,085 (108)
Retained profits at year-end	20,025	14,557
Reserves		
General Reserve for Credit Losses		
Opening Balance	2,161	2,053
Transfer from retained profits during the year	35	108
Closing Balance	2,196	2,161
Available for sale reserve	***************************************	
Opening Balance	(226)	(427)
Transfer from reserves during the year	145	201
Closing Balance	(81)	(226)
Cash flow hedge reserve		
Opening Balance	391	-
Transfer (to) / from reserves during the year	(499)	391
Closing Balance	(108)	391
Total Reserves	2,007	2,326

All reserve amounts are shown net of income tax.

24 Financial risk management

(a) Introduction and overview

The Company's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Company's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Company's financial performance.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The Board has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board has established the Risk Management Committee, which assists the Board in overseeing all risk management activities that are carried out, for the purpose of identifying, evaluating and managing all key business risks.

The Board Audit Committee is responsible for monitoring compliance with the Company's risk management policies and procedures and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Company. Internal Audit assists the Board Audit Committee in these functions. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

24 Financial risk management (continued)

(b) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from loans and advances to customers and other banks and from investment securities. For risk management reporting purposes, credit concentrations are managed on a consolidated basis to ensure that the Company is not unduly exposed to a single or small number of counterparties such that their default would adversely affect the financial position of the Company. Also, large credit exposures are monitored and reviewed on a regular basis.

For debt securities and other bills, external ratings such as Standard & Poor's rating or their equivalents are used by Treasury for managing the credit risk exposures. Investment securities and other bills are utilised in order to maintain a portfolio of high quality liquid assets which are available to meet funding needs as required.

(i) Management of credit risk

The Board of Directors has delegated responsibility for the management of credit risk to the Credit Committee. The Chief Executive Officer is responsible for monitoring compliance with credit policies on a day to day basis. Credit Risk Management (CRM) reports directly to the Chief Executive Officer and responsibilities include:

- General oversight of the asset quality including the credit grading system, loan portfolio trends and concentration risks. The CRM unit has representation on the Company's Credit Committee.
- Ensure that lending at all times is within the regulations, recommendations and instructions of the Australian Prudential Regulation Authority's credit policies
- To monitor the profitability of customers to ensure risks and returns are appropriate and within credit policies.
- To prepare reports and returns for management, Board of Directors, and authorities.
- To monitor that all lending is complying with all external laws, regulations, guidelines, markets and internal Codes of Conduct, policies, limits and procedures.
- Report to the Board and the Credit Committee any excesses on risk management limits.

Internal Audit undertakes regular audits of business units and Credit processes.

24 Financial risk management (continued)

(b) Credit risk (continued)

(ii) Exposure to credit risk

The table below illustrates the Company's on-balance sheet loans and advances and the associated impairment provision for each, according to the Company's internal grading categories. The exposures set out below are based on carrying amounts.

On Balance Sheet Items

	201 \$'00		2009 \$'000		
Grades:	Loans and advances	Impairment provision	Loans and advances	Impairment provision	
1.	-	-			
2.	80,410	1	82.218	_	
3.	285,956	Î	278,188	_	
4.	310,164	2	294,250	_	
5.	78,683	92	86,052		
6.	15,968	30	12,514	_	
7.	1,095	23	125		
8.	4	-		_	
9.	61	47	5,063	942	
Total	772,341	196	758,410	942	

Financial risk management (continued)

(b) Credit risk (continued)

The table below represents the maximum exposure to credit risk of the Company as at 31 December 2010 and 2009, without taking account of any collateral held or other credit enhancements attached. For on-balance-sheet assets, the exposures equal net carrying amounts as reported in the balance sheet.

	2010	2009
Credit risk exposures relating to on-balance sheet:	\$'000	\$'000
Loans and advances to customers:		
Loans to individuals:		
- Housing	337,102	327,871
Loans to corporate entities:	,	
- Large corporate customers	114,778	157,381
- Small and medium size enterprises (SMEs)	320,461	272,216
Due from other financial institutions	33,327	13,404
Investments held to maturity	169,337	153,702
Total	975,005	924,574
Credit risk exposures relating to off-balance sheet items:		
Financial guarantees	5,996	8,789
Loan commitments and other credit related liabilities	100,212	85,812
Total	106,208	94,601

Financial risk management (continued)

(b) Credit risk (continued)

Loans and advances less than 90 days past due should not be considered impaired, unless other information is available to indicate the contrary. The gross value of loans and advances by class to customers that were past due, but not impaired are presented in the table below.

31 December 2010 \$2000's

3'000'S	_	Corporate	Entities	
	Individuals (retail customers)	Large corporate customers	SMEs	Total
Past due up to 30 days	9,359	1,301	13,478	24,138
Past due 30-60 days	509	••	147	656
Past due 60 - 90 days	401	-	<u></u>	401
Past due more than 90 days	254	-		254
Total	10,523	1,301	13,625	25,449

31 December 2009

\$'000's	_			
	Individuals (retail customers)	Large corporate customers	SMEs	Total
Past due up to 30 days	6,234	191	10,753	17,178
Past due 30- 60 days	281	-	15	296
Past due 60 - 90 days	62	-	41	103
Past due more than 90 days	27	-	<u>-</u>	27
Total	6,604	191	10,809	17,604

24 Financial risk management (continued)

(b) Credit risk (continued)

The breakdown of the gross amount of individually impaired loans and advances by class is presented in the table below.

Impaired Loans	2010 \$000	2009 \$000
Individual (retail customers)	52	45
Corporate Entities - SMEs	13	4,983
Total	65	5,028

The Company monitors concentration of risk by sector categories. The table below breaks down the Company's main credit exposure at their carrying amounts (i.e. net of provisions) as categorised by the industry sectors of the counterparties.

	2010 \$000					2009 \$000		
		Corporate F	Entities	Total		Corporate I	Entities	Total
Industry type	Individuals (Retail Customers)	Large Corporate Entities	SMEs		Individuals (Retail Customers)	Large Corporate Entities	SMEs	
Manufacturing	-	-	15,805	15,805	1	1,111	15,491	16,602
Tourism Domestic Trade Construction	975 7,769	17,788 1,103	10,613	29,376 74,313	9,754	17,532 24,621	9,588 49,142	28,166 83,517
Housing Personal	23,064 262,701	41,450 14,280	28,911 30,457	93,425 307,438	253,086	65,313 8,747	26,320 24,215	112,501 286,048
Professional Other	36,690 4,975 825	1,915 34,633 3,608	33,094 99,088 36,960	71,699 138,696 41,393	7,475	34,877 5,180	26,212 98,986 22,263	60,878 141,338
Total	337,000	114,777	320,368	772,145		157,381	272,203	28,418 757,468

Financial risk management (continued)

(b) Credit risk (continued)

(iii) Renegotiated Loans and Advances

Restructuring activities include extended payment arrangements, approved external management plans, modification and deferral of payments. Following restructuring, a previously overdue customer account is reset to a normal status and managed together with other similar accounts. Restructuring policies and practices are based on indicators or criteria which, in the judgement of local management, indicate that payment will most likely continue. There were no renegotiated loans that would otherwise be past due or impaired at year-end (2009: Nil).

(iv) Settlement risk

The Company's activities may give rise to risk at the time of settlement of transactions and trades. Settlement risk is the risk of loss due to the failure of a Company to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions, the Company mitigates this risk by conducting settlements through a clearing agent to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations. Settlement limits form part of the credit approval/limit monitoring process described earlier. Acceptance of settlement risk on free settlement trades requires transaction specific or counterparty specific approvals from Group Risk Management.

The table below presents an analysis of debt securities by rating agency designation at 31 December 2010, based on Standard & Poor's ratings or their equivalent.

2010	2009
\$' 000	\$' 000
39,668	19,049
67,928	87,241
25,006	37,999
36,735	9,413
169,337	153,702
	\$' 000 39,668 67,928 25,006 36,735

24 Financial risk management (continued)

(c) Market risk

The Company is exposed to market risk, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and foreign currency instruments, which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads and foreign exchange rates.

The market risks arising from non-trading activities are concentrated in Treasury and are separately monitored by Risk Management. Regular reports are submitted to the Board of Directors and ALCO.

Non-trading portfolios primarily arise from the interest rate management of the Company's retail and commercial banking assets and liabilities. Non-trading portfolios also consist of foreign exchange risks arising from the Company's held-to-maturity and available-for-sale investments.

(i) Interest rate risk

The principal risk to which non-trading portfolios are exposed is the risk of loss from fluctuations in the future cash flows or fair values of financial instruments because of a change in market interest rates. Interest rate risk is managed principally through monitoring interest rate gaps and PVBP, and by having pre-approved limits for re-pricing bands. PVBP is the method used on calculating the present value of an instrument in the case of a certain market interest rate shift and comparing this value with the present value of the same instrument. The difference between the present values for the different interest rates represents a change in the value and is indicative of the sensitivity of the instrument's price to a change in the interest rate. Refer to note 24 (c) (iii) for result of sensitivity analysis on interest rate movement using PVBP methodology.

The ALCO is the monitoring body for compliance with these limits and is assisted by Risk Management in its day-to-day monitoring activities.

The following tables represent the Company's non-trading portfolios by the earlier of contractual repricing or maturity date as at Dec 31 2010 and the prior year.

Financial risk management (continued)

(c) Market risk (continued)

2010			The earl	ier of maturi	ty or repri	cing date	***************************************
	Note	Floating Interest Rate \$'000	1 Year or less \$'000	Over 1 to 5 Years \$'000	More than 5 Years \$'000	Non- Interest bearing \$'000	Total \$'000
Financial assets			***************************************			<u> </u>	Ψ 000
Cash and liquid Assets	7	9,834	~	_	•	2,450	12,284
Due from other financial institutions	8	2,307	31,004	-	-	16	33,327
Investment held to maturity	9	-	169,337	-			169,337
Loans and advances	10	704,403	29,625	31,376	6,741	<u></u>	77,2,145
Derivative financial assets	18	_	-	-	-	312	312
		716,544	229,966	31,376	6,741	2,778	987,405
Financial liabilities							
Due to other financial institutions	16	396	42,510		-	-	42,906
Deposits	17	238,954	604,793	4	_	-	843,751
Derivative financial liabilities	18	-	ma.	-	~	671	671
		239,350	647,303	4	***	671	887,328
Interest rate swaps *			66,621	(66,621)	7		***************************************

^{*} Notional principal amounts

Comparative 2009 table is set out on the next page.

Financial risk management (continued)

(c)	Market	risk ((continued)	ŀ
			~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	

2009		The earlier of maturity or repricing date					
	Note	Floating Interest Rate \$'000	1 Year or less \$'000	Over 1 to 5 Years \$'000	More than 5 Years \$'000	Non- Interest bearing \$'000	Total \$'000
Financial assets		***************************************			Ψ 000	\$ 000	J 000
Cash and liquid assets	7	8,425	<del></del>	-	***	2,290	10,715
Due from other financial institutions	8	5,393	8,001	-	-	10	13,404
Investments held to maturity	9	-	153,702	~	200	-	153,702
Loans and advances	10	676,306	26,846	46,950	7,366	-	757,468
Derivative financial assets	18		-	<b>-</b>	-	473	473
Financial liabilities		690,124	188,549	46,960	7,366	2,773	935,762
Due to other financial institutions	16	291	91,326	-	-	265	91,882
Deposits	17	168,844	576,805	422	-	-	746,071
Derivative liabilities	18	-	**	-	~	1,314	1,314
		169,135	668,131	422	-	1,579	839,267
Interest rate swaps *			88,613	(88,613)			

^{*} Notional principal amounts

## Financial risk management (continued)

#### (c) Market risk (continued)

#### (ii) Foreign Exchange Risk

The Company does not hold a trading book (positions created from trading activities with a speculative purpose). The Company is exposed to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board sets limits on the level of exposure by currency and in aggregate for both overnight and intra-day positions, which are monitored daily. The table below summarises the Company's exposure to foreign currency exchange rate risk at year-end.

31 December 2010 \$'000	EUR	USD	STG	AUD	OTHER CURR	TOTAL
Cash and liquid assets	313	194	59	11,718	_	12,284
Due from other financial institutions	701	892	60	31,654	20	33,327
Held to maturity investments	11,433	8,923	1,368	146,795	818	169,337
Loans and advances		-	-	772,145	-	772,145
Deferred tax assets	**		•••	783	-	783
Derivative financial asset	-	_	_	312	_	312
Plant and Equipment	~	_	_	3,248	_	3,248
Intangible assets	-	-	-	667	~	667
Other assets	~	_	_	1,102	_	1,102
Total assets	12,447	10,009	1,487	968,424	838	993,205
Due to other financial institutions				* <b>*</b> 00<		
Deposits	12,231	9,726	1 410	42,906	-	42,906
Current tax liability	£ ل شوشد ٤ 	9,120	1,412	819,557	825	843,751
Derivative liabilities	_	-	-	569 671	-	569
Provisions		•	**		•	671
Other liabilities		_	-	1,107 2,169	-	1,107 2,169
Total liabilities	12.021					-,10>
Total habilities	12,231	9,726	1,412	866,979	825	891,173
Shareholders' equity	-	-	~	102,032		102,032
Total liabilities and shareholders' equity	12,231	9,726	1,412	969,011	825	993,205
Net on-balance sheet position	216	283	75	(587)	13	**
Net notional position of derivative financial instruments*	_	_	-	PA .	***	_
Net currency position  *Derivatives used for hanking book for	216	283	75	(587)	13	-

^{*}Derivatives used for banking book foreign currency exposure hedging.

# Financial risk management (continued)

#### (c) Market risk (continued)

#### (iii) Foreign Exchange Risk (continued)

31 December 2009 \$'000	EUR	USD	STG	AUD	OTHER	TOTAL
Cash and liquid assets	400	<b>7</b> 0			CURR	
Due from other financial institutions	400	70	53	10,192	-	10,715
Held to maturity investments	2,598	2,292	15	8,492	7	13,404
Loans and advances	737	848	1,656	150,265	196	153,702
Deferred tax assets	-	***	-	757,468	•••	757,468
Derivative financial asset	-	••	-	759	***	759
Plant and Equipment	wa.	-	~	473	-	473
Intangible assets	•	-	***	3,768	-	3,768
Other assets	-	₩	-	678	-	678
Office assets	**	-		1,192	-	1,192
Total assets	3,735	3,210	1,724	933,287	203	942,159
Due to other financial institutions	-	***	-	91,882	***	91,882
Deposits	9,349	5,400	1,651	729,476	195	746,071
Current tax liability	-	-	~	1,151	_	1,151
Derivative liabilities	-	••	-	1,314	•••	1,314
Provisions	**	-	-	1,023	_	1,023
Other liabilities	-	VMI :	-	3,835	***	3,835
Total liabilities	9,349	5,400	1,651	828,681	195	845,276
Loan capital						
Shareholders' equity	-	**	-	96,883	***	96,883
Total liabilities and shareholders' equity	9,349	5,400	1,651	925,564	195	942,159
Net on-balance sheet position	(5,614)	(2,190)	73	7,723	8	
Net notional position of derivative financial instruments*	5,932	2,192	_	(8,124)	_	MA .
Net currency position	318	2	73	(401)	8	*

^{*}Derivatives used for banking book foreign currency exposure hedging.

#### 24 Financial risk management (continued)

#### (c) Market risk (continued)

#### (iii) Sensitivity Analysis

The management of interest rate and foreign exchange risk against interest gap and foreign currency limits is supplemented by monitoring the sensitivity of the Company's financial assets and liabilities to potential standard interest rate and currency fluctuations.

An increase or decrease of 50 basis points in the yield curve is expected to have an approximate impact of \$406,950 (2009: \$343,950) on profit or loss and the balance sheet.

An increase in currency exchange rates by 10% is expected to have an approximate impact of \$5,999 (2009: \$6,361) on the profit and loss and balance sheet. A decrease in currency exchange rates by 10% is expected to have an approximate impact of \$10,733 (2009: \$16,642).

#### (d) Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations from its financial instruments.

The Company measures and manages this risk based on an analysis of the maturity profile. Due to the nature and scale of the Company's business, a scenario-based approach to measurement and management of liquidity risk is not considered appropriate at this time.

The management of liquidity risk for the Company is based on the following:

# (i) Measurement and limitation of maturity profile

The maturity profile is measured on a daily basis by monitoring the mismatch of maturing assets against maturing liabilities within prescribed maturity buckets. The cumulative maturity mismatch must be positive out to seven days with an internal trigger of 1% and the cumulative negative mismatch out to one month must not exceed 25% of total liabilities.

#### (ii) Minimum liquidity holdings

The Company ensures that the Minimum Liquidity Holdings standard, specified by APRA, is maintained at all times.

Liabilities include all on-balance sheet liabilities, including equity, and irrevocable commitments, less eligible capital base as per APRA's capital adequacy requirements. High quality assets are held in the name of the Company, unencumbered, valued at market value and readily convertible into cash within two business days.

# 24 Financial risk management (continued)

#### (d) Liquidity Risk (continued)

#### (iii) Diversified funding mix

The Company aims to achieve a diversified funding mix by limiting deposits taken from any individual customer or any group of related customers, including other entities within the Marfin Group, to 7% of total liabilities. Any large liquidity exposure in excess of 7% of liabilities must be approved only after an assessment of the impact on the Company's liquidity position is carried out.

The Company also has established sources of wholesale funding so as not to be totally reliant on retail funding.

#### (iv) Uncommitted credit lines

The Company has also established wholesale short-term credit lines with other Australian Banks in the event that additional funding is required.

#### (v) Contingency plan

A detailed contingency plan has been established and must be followed in the event of liquidity problems.

## Residual contractual maturities of financial liabilities

The table below shows the undiscounted cash flows of the Company's financial liabilities on the basis of their earliest possible contractual maturity. The expected cash flows on these instruments vary significantly from this analysis. For example, deposits from customers are expected to maintain a stable or increasing balance.

The gross nominal outflow disclosed below is the contractual, undiscounted cash flow on the financial liability. The balances include the expected interest payable on maturity. The disclosure for derivatives shows a net amount for derivatives that are net settled, but a gross inflow and outflow amount for derivatives that have simultaneous gross settlement.

# Financial risk management (continued)

#### (d) Liquidity Risk (continued)

#### 31 December 2010

<u>\$'000</u>		3	Over 3	Over 1		
	Repayable	months	mths	but		
	on demand	or less	but less	less than	Over	
			than 1 yr	5 yrs	5 yrs	Total
Non-derivative liabilities						
Due to other financial						
institutions	396	42,220	-	-	-	42,616
Deposits	238,356	358,844	253,754	144	_	851,098
						,
	238,752	401,064	253,754	144	-	893,714
				111		U/J,/IT
Derivative liabilities						
Derivatives held for hedging:						
- Interest rate swaps	-	(205)	(381)	(1,179)	(278)	(2.042)
		(200)	(301)	(1,179)	(210)	(2,043)
		(205)	/301\	(1.1.7.0)		
		(205)	(381)	(1,179)	(278)	(2,403)
						,
Total	238,752	400,859	253,373	(1,035)	(278)	891,311
<b>-</b>						
<u>31 December 2009</u>						
	T) 1.1	3	Over 3	Over 1		
CIAAA						
<u>\$'000</u>	Repayable	months	mths	but		
<u>\$'000</u>	on demand	months or less	but less	but less than	Over	
					Over 5 yrs	Total
Non-derivative liabilities			but less	less than		Total
Non-derivative liabilities  Due to other financial	on demand	or less	but less	less than		
Non-derivative liabilities  Due to other financial institutions	on demand	or less 91,387	but less than 1 yr	less than 5 yrs		91,943
Non-derivative liabilities  Due to other financial	on demand 556 168,665	or less 91,387 409,739	but less	less than		91,943 751,217
Non-derivative liabilities  Due to other financial institutions  Deposits	on demand	or less 91,387	but less than 1 yr	less than 5 yrs		91,943
Non-derivative liabilities Due to other financial institutions Deposits  Derivative liabilities	on demand 556 168,665	or less 91,387 409,739	but less than 1 yr 172,012	less than 5 yrs	5 yrs	91,943 751,217
Non-derivative liabilities  Due to other financial institutions  Deposits	on demand 556 168,665	or less 91,387 409,739	but less than 1 yr 172,012	less than 5 yrs	5 yrs	91,943 751,217
Non-derivative liabilities Due to other financial institutions Deposits  Derivative liabilities	on demand 556 168,665	or less 91,387 409,739	but less than 1 yr 172,012	less than 5 yrs	5 yrs	91,943 751,217
Non-derivative liabilities  Due to other financial institutions  Deposits  Derivative liabilities  Derivatives held for hedging:	on demand 556 168,665	91,387 409,739 501,126	but less than 1 yr 172,012 172,012	less than 5 yrs  801 801	5 yrs	91,943 751,217 843,160
Non-derivative liabilities  Due to other financial institutions  Deposits  Derivative liabilities  Derivatives held for hedging:	on demand 556 168,665	91,387 409,739 501,126	but less than 1 yr 172,012 172,012	less than 5 yrs  801  801  (2,316)	5 yrs	91,943 751,217 843,160 (4,485)
Non-derivative liabilities  Due to other financial institutions  Deposits  Derivative liabilities  Derivatives held for hedging:	on demand  556 168,665 169,221	91,387 409,739 501,126 (486)	but less than 1 yr 172,012 172,012 (1,080)	less than 5 yrs  801 801	5 yrs	91,943 751,217 843,160
Non-derivative liabilities  Due to other financial institutions  Deposits  Derivative liabilities  Derivatives held for hedging:	on demand  556 168,665 169,221	91,387 409,739 501,126 (486)	but less than 1 yr 172,012 172,012 (1,080)	less than 5 yrs  801  801  (2,316)	5 yrs	91,943 751,217 843,160 (4,485)

Bank of Sydney Ltd (formerly Laiki Bank (Australia) Ltd)

# Notes to and forming part of the financial report (continued) For the year ended 31 December 2010

#### 25 Capital Management

The Company's regulator, Australian Prudential Regulation Authority (APRA), sets and monitors capital requirements for the Company. In implementing current capital requirements, APRA requires the Company to maintain a prescribed ratio of total capital to total risk-weighted assets.

The Company's regulatory capital is analysed into two tiers;

- Tier 1 capital, which includes ordinary share capital, retained earnings after deductions for intangible assets.
- Tier 2 capital, which includes general reserve for credit losses.

Various limits are applied to elements of the capital base. Total Tier 2 capital cannot exceed Tier 1 capital. Upper and lower Tier 2 capital cannot exceed 50% of Tier 1 capital.

Risk weighted assets are determined according to specific requirements that seek to reflect the varying level of risk attached to assets and off-balance sheet exposures.

The Company's policy is to maintain a strong capital base so as to maintain shareholder and customer confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Company recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Company has complied with all externally imposed capital requirements throughout the period. There have been no material changes in the Company's management of capital during the period.

## 25 Capital Management (continued)

The Company's regulatory capital position at 31 December was:

	Note	2010 \$'000	2009 \$'000
Tier 1 Capital			
Ordinary share capital	21	80,000	80,000
Retained profits	22	20,025	14,557
Less Deductions:			
Intangible assets	12	667	678
Deferred tax assets (net)	14	783	759
Fair value of cash flow hedges	23	(108)	391
Total		98,683	92,729
Tier 2 Capital			
General reserve for credit losses	23	2,196	2,161
Total	•••••	2,196	2,161
Total regulatory capital		100,879	94,890
	Statement		
Risk weighted assets ¹		657,118	618,376
Capital ratios			
Total regulatory capital as % of risk weighted assets		15.35%	15.35%
Total tier 1 capital as % of risk weighted assets		15.02%	15.00%

¹ The requirements of the Basel II Framework were implemented and effective from 1st January 2008. For capital adequacy purposes, the Company uses the Standardised approach to credit. Total risk weighted assets include the three components of credit risk, operational risk and market risk.

#### 26 Financial instruments

#### Net fair values of financial assets and liabilities

The net fair value estimates were determined by the following methodologies and assumptions:

#### Cash and liquid assets

The carrying values of cash and liquid assets approximate their net fair values, as they are short term in nature.

#### Due from other financial institutions

The carrying value of amounts due from other financial institutions approximate their net fair value, as they are short term.

#### Held to maturity investments

The carrying value of held to maturity investments approximate their net fair value, as they are either short term or earn interest on a floating rate basis.

#### Loans and advances

The carrying value of loans and advances is net of specific provisions for impairment. For variable loans and loans with rates fixed for a period less than six months, the carrying amount is a reasonable estimate of net fair value. The net fair value of fixed rate loans greater than six months was calculated by discounting the future interest cash flows using a discount rate based on the current market rate for the average remaining term.

# Due to other financial institutions and deposits

The carrying value of amounts due within six months to other financial institutions and other depositors approximates their net fair value. The net fair value of liabilities with a longer maturity has been determined by using the discount methodology described above.

#### Interest rate swaps

The net fair value of interest rate swap instruments have been determined by valuing them at the current market quoted rates.

The carrying amounts and estimated fair values of financial assets and liabilities are as follows:

## 26 Financial instruments (continued)

	2010		2009	
	Carrying Value \$'000	Net Fair Value \$'000	Carrying Value \$'000	Net Fair Value \$'000
Assets				***************************************
Cash and liquid assets	12,284	12,284	10,715	10,715
Due from other financial institutions	33,327	33,327	13,404	13,404
Investments held to maturity	169,337	168,308	153,702	152,908
Derivative financial assets	312	312	473	473
Loans and advances	772,145	771,688	757,468	756,016
Liabilities				
Due to other financial institutions	42,906	42,906	91,882	91,882
Derivative financial liabilities	671	671	1,314	1,314
Deposits	843,751	835,358	746,071	741,247

#### Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (adjusted) in active markets for identical assets and liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices). For example, interest rates and yield curves observable at commonly quoted intervals, volatilities or credit risk.
- Level 3: inputs for the asset or liability that are not based on observable market data.

	Level 1	Level 2	Level 3	Total
31 December 2010				
Derivative assets	<b></b>	312	_	312
Total	449	312	144	312
Derivative liabilities		671	<del></del>	671
Total	-	671	h	671

The comparatives for 2009 are presented below.

# 26 Financial instruments (continued)

#### Fair value hierarchy(continued)

	Level 1	Level 2	Level 3	Total
31 December 2009				× 0 - 141
Derivative assets	~-	473	_	473
Total	-	473	***	473
Derivative liabilities	-	1,314	, ma	1,314
Total	-	1,314	**	1,314

			2010	2009
***	·		\$'000	\$'000

#### 27 Commitments for expenditure

#### Operating leases

Future operating lease rentals not provided for and payable:

Not later than one year	1,325	1,238
Later than one year but no later than two years	1,288	915
Later than two years but no later than five years	3,247	2,750
Later than five years	839	888
	6,699	5,791

2010	2009
\$	\$

#### 28 Auditors' remuneration

Amounts paid or due and payable to the Auditors of the Company for:

Auditing the financial report	183,150	162,250
Taxation services	19,250	19,882
Other assurance services	4,950	42,900
	207,350	225,032

## 29 Commitments and contingencies

The Company has financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates.

2010

2000

Details of financial instruments with off-balance sheet risk are as follows:

	2010	2009
	\$'000	\$'000
Credit related instruments:	Face value	Face value
Letters of Guarantee given in the normal course		
of business	5,996	8,789
Commitments to extend credit	100,212	85,812

#### 30 Directors' remuneration

2010	2009
No.	No.

#### Directors' income

The number of directors of the Company whose income from the Company or related bodies corporate falls within the following bands:

\$ 0 - \$ 9,999	2	2
\$ 20,000 - \$39,999	3	3
\$ 50,000 - \$59,999	1	1
	6	6
	2010	2009
	\$	\$
Total income received, or due and receivable,		
by all directors of the Company.		
Short term benefits	155,000	155,000
Total benefits	155,000	155,000

### 31 Key management personnel disclosures

Unless otherwise indicated the following were key management personnel of the Company during the reporting period:

#### Non-executive directors

Mr N Pappas (Chairman)

Mr N T Hatzistergos

Mr G Gav

Mr C Stylianides

Mr P Kounnis

Mr P Mavridis

#### Executives

Mr M Athanasiou (Chief Executive Officer)

Mr S Pasas (Head of Financial Control)

Mr S Hadjikyriacou (Head of Branch Network)

Mr S Pambris (Head of Credit and Financial Services)

Mr V Rinaldi (Head of Internal Audit)

Mr A Christou (Head of Business and Retail Lending)

## Transactions with key management personnel

The key management personnel benefits included in staff expenses are as follows:

	2010	2009
	\$	\$
Short term employee benefits	1,312,468	1,231,879
Long term benefits	12,461	6,719
Other long term benefits	83,368	73,109
Total benefits	1,408,297	1,311,707

Details of directors' remuneration are set out separately in Note 30. No other remuneration benefits were paid to key management personnel.

## 31 Key management personnel disclosures (continued)

## Loans and other transactions to key management personnel

Details of loans and other transactions with key management personnel, including their related parties, are as follows:

	2010	2009
	\$	\$
Loans to key management personnel	9,812,540	9,257,515
Deposit accounts	1,877,769	1,491,886

For all loans and deposits to key management personnel, interest is determined at prevailing market rates and are on normal commercial terms and conditions. Further, loans provided are secured by collateral.

# Other key management personnel transactions with the Company

Key management personnel of the Company hold positions in other entities that result in them having control or significant influence over the financial or operating policies of those entities.

One of those entities transacted with the Company in the reporting period. The terms and conditions of the transaction were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions to non-director related entities on an arm's length basis. Details are as follows:

Director	Transaction	Note	2010 \$	2009 \$
Mr Greg Gav	Rental Payments	(i)	581,093	478,488

(i) The company moved to a new head office location in October 2005 and entered into a 10 year lease agreement with an entity related to Mr Greg Gav. As part of this transaction, the company was paid an incentive payment and provided with a rent free period of 13 months which ended in November 2006. This transaction was entered into on normal terms and conditions.

#### 32 Related parties transactions

#### (a) Transactions within the wholly-owned group

During the financial year the Company engaged in banking transactions with Marfin Popular Bank Public Co. Ltd, and its wholly owned subsidiaries. All transactions were on normal terms and conditions.

#### (b) Transactions with other related parties

During the period the Company engaged in banking transactions with associated companies of Marfin Popular Bank Public Co. Ltd. All transactions were on normal commercial terms and conditions.

#### (c) Parent entity

The parent entity of the Company is Marfin Popular Bank Public Co. Ltd, a Company incorporated in Cyprus.

#### 33 Financial reporting by segments

The Company does not have any separately reportable segments.

#### Notes to the statement of cash flows

#### (a) Reconciliation of cash

For the purposes of the statement of cash flows, cash includes cash on hand, cash at bank and short term deposits at call. Cash as at the end of the period as shown in the statement of cash flows is reconciled to the related items in the balance sheet as follows:

	2010	2009
	\$,000	\$'000
Cash	12,284	10,715
At call deposits	33,311	13,404
Total Cash and cash equivalents	45,595	24,119

# (b) Reconciliation of profit from ordinary activities after income tax to net cash used in operating activities

	2010	2009
	\$,000	\$'000
Profit from ordinary activities after income tax	5,503	5,085
Add: non-cash items:		
Depreciation of non-current assets	1,123	1,172
Increase/(Decrease) in provision for doubtful		,
debts	(890)	82
Increase in collective provisions	151	<u></u>
Increase in provision for employee entitlements	84	84
Increase/(Decrease) in tax provision	(571)	848
Net Increase/(Decrease) in prepayments	, ,	
/accruals	(354)	221
Loss on sale of plant and equipment	16	2
Decrease in derivative financial instruments	(372)	(3,370)
(Increases)/decreases in assets and		
increases/(decreases)in liabilities:		
Due from other financial institutions	(16)	_
Investments held to maturity	(15,635)	(53,506)
Loans and advances	(13,938)	4,333
Other assets	170	361
Due to other financial institutions	(48,976)	(5,347)
Deposits	97,680	8,179
Other liabilities	(1,891)	(2,546)
Net cash used in operating activities	22,084	(44,402)

# Notes to the statements of cash flows (continued)

#### (c) Net reporting of certain cash flows

Cash flows arising from the following activities have been presented on a net basis in the statement of cash flows:

- (i) Money market trading activities and retail lending activities;
- (ii) Customer deposits to and withdrawals from savings, money market and other deposit accounts; and
- (iii) Balances due to and from other financial institutions.

#### 35 Events subsequent to balance date

Subsequent to the end of the financial year, the Company has announced that a share purchase agreement between its shareholder, Marfin Popular Bank Public Co Ltd (MPB), and Bank of Beirut s.a.l has been signed. Under this Agreement, Bank of Beirut s.a.l. will acquire a majority 85% shareholding in the Company. Under the terms of the sale, MPB is required to remain a minority shareholder until at least February 2013.

The transaction has been approved by the Australian Prudential Regulatory Authority, the Central Bank of Cyprus and the Central Bank of Lebanon. The sale of the 85% shareholding of the Company to Bank of Beirut s.a.l. was completed on the 28th February 2011.

Effective 2nd March 2011, the Company changed its' name to Beirut Hellenic Bank Ltd.

This transaction is expected to further strengthen the Company through a significant injection of capital.

# Beirut Hellenic Bank Ltd (formerly Laiki Bank (Australia) Limited) Directors' declaration

- 1. In the opinion of the directors of the Company:
- (a) the financial statements and notes, set out on pages 14 to 74, are in accordance with the Corporation Act 2001, including:
  - (i) givin g a true and fair view of the Company's financial position as at 31 December 2010 and of its performance, for the financial year ended on that date
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable
- 2. The directors draw attention to Note 1(a) to the financial statements, which include a statement of compliance with International Financial Reporting Standards.

Signed in accordance with a resolution of the directors:

Nicholas Pappas

Chairman

Nikolas T Hazzistergos

Director

Dated at Sydney on 30th March 2011.



# Independent auditor's report to the members of Beirut Hellenic Bank Limited (formerly Laiki Bank (Australia) Limited)

#### Report on the financial report

We have audited the accompanying financial report of Beirut Hellenic Bank Limited (formerly Laiki Bank (Australia) Limited) (the Company), which comprises the statement of financial position as at 31 December 2010, the income statement and statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, notes 1 to 35 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

#### Directors' responsibility for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001. In note 1a), the directors also state, in accordance with Australian Accounting Standard AASB 101 Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the Company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

Auditor's opinion In our opinion:

- (a) the financial report of Beirut Hellenic Bank Ltd. (formerly Laiki Bank (Australia) Limited) is in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the Company's financial position as at 31 December 2010 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in note la).

KFMG

**KPMG** 

Brendan Twining

Partner

Sydney

30 March 2011

